

STATE OF SOUTH DAKOTA  
OFFICE OF PROCUREMENT MANAGEMENT  
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PIERRE, SOUTH DAKOTA 57501-3182

## **RFP 2499 Social Emotional Training for Child Care Providers** **Questions and Answers**

**PROPOSALS ARE DUE NO LATER THAN October 7, 2021 5:00pm CDT**

1. Is a vendor required to have staff certified as Community Resiliency Model (CRM®) Teachers by the Trauma Resource Institute in order to apply? Or is it acceptable to state the vendor will have staff certified as CRM® Teachers after award notification and contract negotiations have occurred?

**State's Response:** The State prefers to have staff certified as Community Resiliency Model Teachers at the time of proposals, however, this may not be possible for all vendors. It is acceptable to have staff certified as CRM Teachers after award notification, however, time to have staff trained must be included as part of the agency's implementation timeline.

2. Will DSS allow provisionally certified Community Resiliency Model (CRM)® Teachers to deliver training and technical assistance during the 6-month provisional period. Note this provincial period is required by the Community Resiliency Model Senior Trainer to demonstrate proficiency.

**State's Response:** An agency must have a minimum of one fully Certified CRM Trainer on staff prior to delivering training to childcare providers. Provisionally certified CRM Teachers will only be allowed to provide training under this agreement if they are working under a fully Certified CRM Teacher.

3. Is there an expectation that the vendor would also offer train-the-trainer sessions so others in the state can become CRM Teachers? 3.2 includes an expectation that a minimum of 2 Early Childhood Enrichment staff become certified as CRM Teachers. Is it expected that the vendor will *provide* the training? Or, that the vendor will *support* a minimum of 2 staff to complete the training? Support could include technical assistance as well as financial support.

**State's Response:** As part of this agreement, vendors are required to work with the State to develop a sustainability plan that will enable the SD Early Childhood Enrichment (ECE) System to provide ongoing training and support to childcare providers on the Community Resiliency Model. Only the Trauma Resource Institute can certify Community Resiliency Model Teachers so the vendor will be required to provide technical and financial support to a minimum of 2 staff to complete the training. Trainers through the ECE System should not be included in the total number of trainers needed to administer the program.

4. Does DSS have an idea of how many participants will be trained by the end of the contract period?

**State's Response:** The Request for Proposal did not provide a target number for childcare providers that would be reached through this training; however, the State would like to ideally reach 1,000 or more providers during the contract period. Ultimately, the number of providers reached will be impacted by the vendor's project timelines.